## The Financial Implications of Buying 6 The Green, Charters Village Drive, East Grinstead, West Sussex, RH19 2GX

Set out below are worked examples of the financial implications of buying the above property. Created on 24/6/2025.

Note: These worked examples are for guidance only. Please discuss your individual circumstances and financial commitments with your solicitor, other legal or financial adviser.

This illustration is not a forecast and, like any other investment, the value of properties in the village could go down as well as up.

## **EXAMPLE 1: TYPICAL ANNUAL COSTS**

This first example deals with the potential annual costs of buying a retirement property. It excludes:

- The cost of any mortgage you may have, and;
- The **personal monthly bills** for which you would be liable, such as council tax, electricity, gas, water, telephone rates and charges, (if applicable), contents insurance, television licence, broadband / satellite / cable subscriptions and any other bills.

The costs shown are based upon the purchase cost and service charge costs for single or double occupancy of a 2 bedroom Cottage, address 6 The Green, Charters Village Drive, East Grinstead, West Sussex, RH19 2GX, purchased for £725,000 (Seven Hundred and Twenty-Five Thousand Pounds).

As a leasehold owner, you will be responsible for the following costs, which are applicable from: Jan 2025 to Dec 2025 and annually thereafter.

| Costs  | Single Occupancy |            | Double Occupancy |            |
|--|------------------|------------|------------------|------------|
|  | Monthly          | Annual     | Monthly          | Annual     |
| Service Charge Reviewed every year in consultation with residents. | £1,081.67        | £12,980.00 | £1,106.67        | £13,280.00 |
| Ground Rent Doubles every 20 years from the start of the lease     | £25.00           | £300.00    | £25.00           | £300.00    |
| Total  | £1,106.67        | £13,280.00 | £1,131.67        | £13,580.00 |

## **EXAMPLE 2: A SALE (Otherwise known as assignment) of your property**

This second example deals with some of the one-off costs if you were to sell (otherwise known as to "assignâ€) your property. It excludes:

- Any outstanding ground rent or service charge that you owe;
- Any mortgage costs, including the cost of paying off (sometimes referred to as redeeming) your mortgage;
- The costs of any solicitor, conveyancer or legal adviser you appoint to deal with the sale/assignment;
- Any estate agents fees; (1.5% plus vat when Charters Village Limited undertake sales and marketing or sellers choice of agent)
- Any tax which you may have to pay, including stamp duty;
- Any costs of moving;
- The cost of ensuring the property is in good decorative order prior to the resale.

The assignment fee, which is payable to the landlord, Charters Village Limited, provides a return on the original investment in developing the communal facilities in the Village. It does not contribute towards the costs of any services that are provided or to a sinking fund and accordingly is not held in trust for residents

If you purchase the property for £725,000 and in the future sell/assign it for the sale prices below, examples of the corresponding assignment fees incurred on the sale/assignment of the property are indicated underneath the sale prices:-

The proportion of the sales price payable changes: 2.5% (1st year), 5% (2nd year) or 10% (after year 2) of the sales price when the property is re-sold.

| FEE   | <b>Calculation Method</b>            | Cost                          |  |
|---|--------------------------------------|-------------------------------|--|
| EXAMPLE A: If you sell the property after 6 y | years and the property has not chang | g <u>ed</u> in value          |  |
| Sale Price                                    |                                      | £725,000                      |  |
| The Assignment Fee if paid on sale            | 5% of the sale price                 | £36,250 Payable when you sell |  |
|   |                                      |                               |  |
| FEE   | Calculation Method                   | Cost                          |  |
| EXAMPLE B: If you sell the property after 6 y | years and the property has increased | l in value by 3% per annum.   |  |
| Sale Price                                    |                                      | £865,688                      |  |
| The Assignment Fee if paid on sale            | 5% of the sale price                 | £43,284 Payable when you sell |  |
|   |                                      |                               |  |
| FEE   | Calculation Method                   | Cost                          |  |
| EXAMPLE C: If you sell the property after 6 y | rears and the property has decreased |                               |  |
| Sale Price                                    |                                      | £603,905                      |  |
| The Assignment Fee if paid on sale            | 5% of the sale price                 | £30,195 Payable when you sell |  |
| FEE   | Calculation Method                   | Cost                          |  |
|   |                                      |                               |  |
| EXAMPLE D: If you sell the property within 2  | years and the property has increase  |                               |  |
| Sale Price                                    | F0/ 6-1 1 :                          | £769,152                      |  |
| The Assignment Fee if paid on sale            | 5% of the sale price                 | £38,458 Payable when you sell |  |
| FEE   | Calculation Method                   | Cost                          |  |
| EXAMPLE E: If you sell the property within 2  | years and the property has decreas   | ed in value by 3% per annum.  |  |
| Sale Price                                    |                                      | £682,152                      |  |
| The Assignment Fee if paid on sale            | 5% of the sale price                 | £34,108 Payable when you sell |  |
|   |                                      |                               |  |
| FEE   | Calculation Method                   | Cost                          |  |
| EXAMPLE F: If you sell the property within 1  | year and the property has increased  | d in value by 3% per annum.   |  |
| Sale Price                                    |                                      | £746,750                      |  |
| The Assignment Fee if paid on sale            | 2.5% of the sale price               | £18,669 Payable when you sell |  |
| FEE   | Calculation Method                   | Cost                          |  |
| EXAMPLE G: If you sell the property within 1  |                                      |                               |  |
|   | year and the property has decrease   | £703,250                      |  |
| Sale Price                                    |                                      | 1 - 7 0 - 3 , 2 - 3 0         |  |